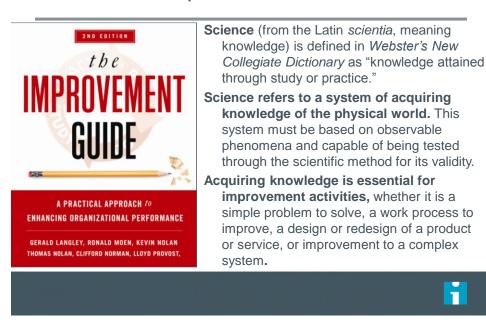


The Science of Improvement



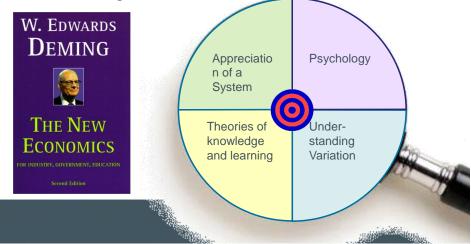
Session Objectives:

- Recall and identify some key components of Deming's System of Profound Knowledge (SOPK):
 - Systems
 - The Human Side of Change
 - Variation and
 - Knowledge
- Identify relationship between Subject Matter Knowledge and Profound Knowledge in achieving improvement
- Begin to apply the SOPK to your projects



Deming's System of Profound Knowledge

"The aim of this chapter is to provide an outside view – a lens – that I call a system of profound Knowledge. It provides a map of theory by which to understand the organizations that we work in."

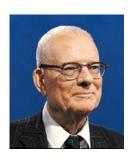


Components of the System of Profound Knowledge

- Appreciation of a System What is a system? What is our system? How can we start to understand system interactions and use this knowledge for improvement?
- Psychology People are part of the system. How do we understand and value differences? How can we best approach involving people in change?
- Understanding Variation How should we interpret and act on the variation that continually occurs in every system?
- Theory of Knowledge How do we learn? What are the theories to improve the system and how do we test those theories?



Deming's System of Profound Knowledge

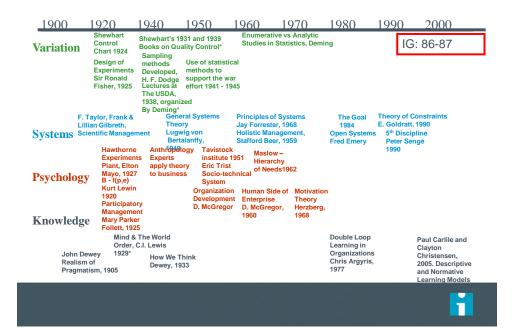


"One need not be eminent in any part of profound knowledge in order to understand it and to apply it. The various segments of the system of profound knowledge cannot be separated. They interact with each other. For example knowledge about psychology is incomplete without knowledge of variation."

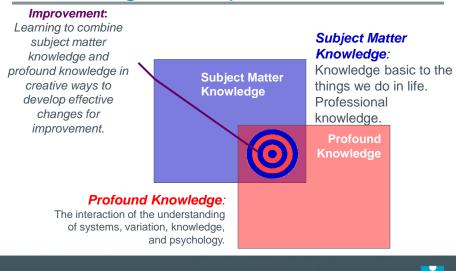
Profound - having intellectual depth and insight (Webster)



Development of Profound Knowledge



Knowledge for Improvement



4

Systems

Systems Team - 6 Min teaching time

- Improvement Guide Pages. 77-79
- Please teach us (orient us to IG pages please):
 - What is a system?
 - What are some key system principles?
 - What does an understanding of systems have to do with improvement?
- Please share specific example(s) of how understanding of systems will be useful with IA work. What ideas, scoping, approaches, interactions, issues will it help with?
- IAs take notes on SOPK worksheet



Knowledge

Knowledge Team - 6 Min teaching time

- Improvement Guide Pages. 81-83
- Please teach us (orient us to IG pages please):
 - What are some key principles related to gaining knowledge?
 - How do we learn and gain knowledge in improvement efforts?
- Please share specific example(s) of how understanding of knowledge portion of the SOPK will be useful with IA work. What ideas, approaches, work will it help with?
- IAs take notes on SOPK worksheet



Variation

Variation Team - 6 Min teaching time

- Improvement Guide Pages. 79-81
- Please teach us (orient us to IG pages please):
 - What are some key principles of variation?
 - How does understanding variation relate to improvement?
- Please share specific example(s) of how understanding of variation portion of the SOPK will be useful with IA work. What ideas, approaches, work will it help with?
- IAs take notes on SOPK worksheet



Psychology

Psychology Team - 6 Min teaching time

- Improvement Guide Pages. 83-85
- Please tell colleagues which page in IG to turn to
- Please teach us (orient us to IG pages please):
 - · What is psychology?
 - What are important contributions in psychology?
 - What role do assumptions play in our interactions?
 - What issues of psychology do we find in our improvement work?
- Please share specific example(s) of how understanding of psychology will be useful with IA work What ideas, approaches, issues will it help with?
- IAs take notes on SOPK worksheet



Exercise: Application of Profound Knowledge to Project

What insights might be obtained by looking at your project through the Lens of Profound Knowledge?

14 Min Total

1. Each personally <u>individually</u> look at the project through the 4 parts of the lens (6 min). How does it apply to project? What do you need to be alert to? What opportunities? What do differently?



- 2. Share your insights with the team and capture composite of learning (8 Min):
 - 1. Each briefly share insights with your table team
 - 2. Table nominates 1 person to share with others in room



Some References:

Variation

Berwick, Donald M., 1991, Controlling Variation in Health Care: A Consultation from Walter Shewhart, Medical Care, Vol 29, No. 12, December 1991

Bridgeman, P. W. 1927. The Logic of Modern Physics. New York: MacMillan Company.

Nolan, Tom W. and Provost, Lloyd P., 1990. "Understanding Variation." *Quality Progress*. May, 1990.

Norman, Clifford and Provost, Lloyd, 1990, "Variation Through the Ages," *Quality Progress*, Special Variation Issue, ASQC, Milwaukee, December, 1990. p 39-44.

Provost, Lloyd and Murray Sandra, 2011. The Health Care Data Guide. Jossey Bass.

Shewhart, W. A. (1931). Économic Control of Quality of Manufactured Product. New York: D. Van Nostrand Company (reprinted by the American Society for Quality Control, 1980).

Shewhart, W. A. 1939. Statistical Method from the Viewpoint of Quality Control. Washington, D.C.: The Graduate School of the Department of Agriculture.

Knowledge:

Bazerman, M. A. 1990. Judgment in Managerial Decision Making. John Wiley

Hogarth, R. 1987. Judgement and Choice. 2nd Edition. John Wiley & Sons.

Kahneman, D.; Slovic, P.; and Tversky, A. 1982. *Judgment Under Uncertainty: Heuristics and Biases*. Cambridge University Press.

Langley, G., Nolan, T. Nolan, C. Norman, L. Provost. 1996, *The Improvement Guide: A Practical Approach to Enhancing Organizational Performance*., Jossey-Bass Publishers, San Francisco

Lewis, C. I. 1929. Mind and the World Order. Charles Scribner's Sons.

Lewis, C. I. 1946. Analysis of Knowledge and Valuation. The Open Court Publishing Company.

Lovitt, M. R. 1992. "Pragmatic Knowledge and Its Application to Quality." 1992 ASQC Quality Congress Transactions. Milwaukee: ASQC.

Messick, D. M., and Bazerman, M. H. 1996. "Ethical Leadership and the Psychology of Decision Making." Sloan Management Review. Winter, 1996. p. 9-22.

Moen, R. and Nolan, T. 1987, "Process Improvement," Quality Progress, Sept. 1987.

Moen, R. D.; Nolan, T. W.; and Provost, L.P. 1999. Quality Improvement Through Planned Experimentation. Second Edition, McGraw-Hill.

Plous, S. 1993. The Psychology of Judgment and Decision Making. McGraw-Hill.



Some References:

Ackoff, Russell, L. 1981. Creating the Corporate Future, John Wiley & Sons.

Bertalanffy, Ludwig von. 1968. General System Theory. New York: George Braxiller, Inc.

Capra, Fritjof. 1982. The Turning Point. New York: Simon and Schuster.

Capra, Fritjof, (1996) *The Web Of Life*. Bantam Doubleday Dell Publishing Group, Inc: New York: New York Drucker, Peter F. 1990. "The Emerging Theory of Manufacturing." Harvard Business Review. May-June, 1990. No.3 Forester, Jay. 1986. *Principles of Systems*. Cambridge: Productivity Press. Goldratt, Eliyahu and Cox, Jeff. 1986. *The Goal*. New York: North River Press, Inc.

Rummler, Geary A. and Alan P. Brache, 1991. Improving Performance - How to Manage the White Spaces in the Organization Chart, Jossey-Bass,

Senge, Peter M. 1990. The Fifth Discipline. New York: Doubleday/Currency.

Senge, Peter. Et el. (1994) The Fifth Discipline Fieldbook. Bantam Doubleday Dell Publishing Group, Inc: New York Weisbord, Marvin R. 1987. Productive Workplaces. San Francisco: Jossey-Bass Publishers.

Wheatly, Margaret, (1992) Leadership and the New Science. Berrett-Koehler Publishers, Inc.: San Francisco: CA Wheatly, Margaret, (1994) A Simpler Way. Berrett-Koehler Publishers, Inc.: San Francisco: CA

Zohar, Danah, (1997) Rewiring the Corporate Brain. Berrett-Koehler Publishers, Inc.: San Francisco, CA

Psychology:

Brookfield, Stephen, (1987) Developing Critical Thinkers. Jossey-Bass Publishers: San Francisco: CA

Brookfield, Stephen, (1995) Becoming a Critically Reflective Teacher, Jossey-Bass Publishers: San Francisco: CA

Dewey, John, 1991, How We Think, Great Books in Philosophy, Prometheus Books, Buffalo, NY Goleman, Daniel. 1997, Emotional Intelligence: Why it can matter more than IQ, Bantam Books

Kohn, Alfie (1992) No Contest: The Case Against Competition, Houghton Mifflin Co.

Kohn, Alfie (1993) Punished by Rewards Houghton Mifflin Co.

Maier, Norman R.F. 1965. Psychology in Industry. 3rd ed. Ann Arbor: U. of Michigan.

Myers, David G. 1990. Social Psychology. New York: McGraw-Hill, Inc.
Popper, Karl R. 1965. "Conjectures and Refutations, The Growth of Scientific Knowledge," Harper & Row, 1965

Popper, Natl R. 1963. Conjectures and relutations, The Growth of Scientific Knowledge, Halper & Row, 1965. Ryan, Kathleen and Daniel Oestreich, 1991. Driving Fear Out of the Workplace, Jossey-Bass, San Francisco, Sedgwick, John. 1993. "The Complexity Problem." Atlantic Monthly. March 1993. pp. 96-104. Watzlawick, P., Weakland, J., and Fisch R. 1974. Change: Principles of Problem Formation and Problem Resolution. New York: W. W. Norton & Company, Inc.

